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Education

- December 2014 Ph.D. in Economics at University of Nottingham, UK.
Supervisors: Prof. Simon Gaechter and Prof. Robin Cubitt.
- March 2010 MSc in Economic and Social Sciences (ESS-LS)
at Bocconi University, Italy.
- October 2007 BSc in Economics at Pisa University, Italy.

Employment

- December 2021 – present Associate Professor in Economics at the Department of Economics, University of Verona, Italy.
- December 2018 – December 2021 Tenure Track Assistant Professor (RTD-B) at the Department of Economics, University of Verona, Italy.
- September 2014 – November 2018 Postdoctoral researcher at Institute for Applied Microeconomics, Rheinische Friedrich-Wilhelms-Universität Bonn, Germany.
- September 2013 – September 2014 Graduate Teaching Fellow, School of Economics, University of Nottingham.

Publications

- Dohmen T., Quercia S., and Willrodt J. (2023).** [On the Psychology of the Relation between Optimism and Risk Taking](#). *Journal of Risk and Uncertainty*.
- Dohmen T., Quercia S., and Willrodt J. (2023).** [A note on Salience of Own Preferences and the Consensus Effect](#). *Journal of Economic Behavior and Organization*, 209, 15-21.
- Gächter S., Kölle F., and Quercia S. (2022).** [Preferences and Perceptions in Provision and Maintenance Public Goods](#). *Games and Economic Behavior*, 135, 338-355.
- Bašić Z. and Quercia S. (2022).** [The influence of self and social image concerns on lying](#). *Games and Economic Behavior*, 133, 162-169.

Bucciol A., Quercia S., and Sconti A. (2021). [Promoting financial literacy among the elderly: Consequences on confidence.](#) *Journal of Economic Psychology*, 87, 102428.

Kölle F. and Quercia S. (2021). [The Influence of Empirical and Normative Expectations on Cooperation.](#) *Journal of Economic Behavior and Organization*, 190, 691-703.

Fallucchi, F., Faravelli, M., and Quercia, S. (2021). [Fair allocation of scarce medical resources in the time of COVID-19: what do people think?.](#) *Journal of medical ethics*, 47 (1), 3-6.

Casal S., Fallucchi F., and Quercia S. (2019). [The Role of Morals in Three-Player Ultimatum Games.](#) *Journal of Economic Psychology*, 70, 67-79.

Fallucchi F. and Quercia S. (2018). [Affirmative Action and Retaliation in Experimental Contests.](#) *Journal of Economic Behavior and Organizations*, 156, 23-40.

Gächter S., Kölle F., and Quercia S. (2017). [Reciprocity and the Tragedies of Maintaining and Providing the Commons.](#) *Nature Human Behaviour*, 1(9), 650-656.

DeQuidt J., Fallucchi F., Kölle F., Nosenzo D., and Quercia S. (2017). [Bonus versus Penalty: How Robust Are the Effects of Contract Framing.](#) *Journal of Economic Science Association*, 3(2), 174-182.

Cubitt R., Gächter S., and Quercia S. (2017). [Conditional Cooperation and Betrayal Aversion.](#) *Journal of Economic Behavior and Organizations*, 141, 110-121.

Quercia S. (2016). [Eliciting and Measuring Betrayal Aversion using the BDM mechanism.](#) *Journal of the Economic Science Association*, 2(1), 48-59.

Nosenzo D., Quercia S., and Sefton M. (2015). [Cooperation in Small Groups: The Effect of Group Size.](#) *Experimental Economics*, 18(1), 4-14.

Fischbacher U., Gächter S., and Quercia S. (2012). [The Behavioral Validity of the Strategy Method in Public Good Experiments](#) *Journal of Economic Psychology*, 33(4), 897-913.

Working papers

Kölle F., Quercia S., and Tripodi E. (2020). Social Preferences Under the Shadow of the Future. Available at SSRN: <https://ssrn.com/abstract=3622125>

Teaching

2021 – present	MSc course: “The Economics of Incentives and Motivation” at University of Verona.
2021 – present	PhD course: “Behavioral Economics” at University of Verona.
2019 – present	BA course: “Microeconomics” at University of Verona.
2019	BA course: “Macroeconomics” at University of Verona.
2018	MSc course: “Field Experiments” at University of Bonn.
2016-2018	MSc course: “Behavioral Economics” at University of Bonn.
2014-2016	Undergraduate course: “Scientific writing and presenting” at University of Bonn (topics in the area of Behavioral Economics).
2011-2014	Undergraduate tutorials at the University of Nottingham (Subjects: Microeconomic Theory and Introductory Econometrics).

Referee for

American Economic Review (4), Management Science (4), Journal of Public Economics (1), Journal of Political Economy: Microeconomics (1), European Economic Review (4), International Economic Review (1), Journal of Economic Behavior and Organizations (9), Experimental Economics (3), Journal of Economic Psychology (3), Journal of Behavioral and Experimental Economics (4), Southern Economic Journal (1), Social Choice and Welfare (2), Theory and Decision (1), Journal of Experimental Psychology: Learning, Memory, and Cognition (1), Scientific Reports (1), PlosOne (3), Journal of the Economic Science Association (3), Review of Economic Design (1) Environment and Development Economics (1), *GAMES* (1).

Conferences

June 2022	ASFEE conference – Lyon (FR)
September 2019	Economic Science Association conference – Dijon (FR).
June 2018	Economic Science Association conference – Berlin (DE).
February 2018	Southern Europe Experimental Team meeting – Lecce (IT).
May 2016	Contests: Theory and Evidence – Norwich (UK).
April 2016	IMEBESS – Rome (IT).
November 2015	III London Experimental Workshop – London (UK).
April 2015	IMEBESS – Toulouse (FR).
August 2014	EEA/ESEM Congress – Toulouse (FR).
July 2013	Economic Science Association conference – Zurich (CH).
May 2013	CeDex-CBESS-CREED Meeting – Amsterdam (NL).
May 2013	Experimental Economics Workshop – Florence (IT).
October 2012	Human Decision Making Workshop – Birmingham (UK).
September 2012	Economic Science Association conference – Cologne (DE).
August 2012	XI Tiber Symposium – Tilburg (NL).

Funding

2019	Ricerca di Base funding at University of Verona for the project “Media news and misperceptions about immigration”.
2018	Reinard Selten Institute seed funding for the project “Conditional Cooperation under the Shadow of the Future”.
2016	NIBS (Network for Integrated Behavioral Science) funding for the project “The Role of Morals in Three-Player Ultimatum Games”.
2016	NIBS funding for the project “Bonus versus Penalty: How Robust Are the Effects of Contract Framing.”
2016	UNU-WIDER grant accepted for the UNU-WIDER project “Discrimination and Affirmative Action: What have we learnt so far?”