# Curriculum Vitae

Angelo Zago

Address: Dipartimento di Scienze Economiche – Università degli Studi di Verona
Via Cantarane, 24 – 37129 Verona, Italy
Phone: +39 045 802 8414 Fax: +39 045 802 8529 Mobile: +39 349 649 4705
Email: angelo.zago@univr.it

## I – RESEARCH

## 1 – Scientific curriculum

### Academic position

Associate Professor of Economics (Professore Associato – Economia Politica), from March 1st, 2011, Dipartimento di Scienze Economiche, Università degli Studi di Verona.

Rector's Delegate (Referente del Rettore) for University Rankings, Joint Degrees, and International Agreements, Università degli Studi di Verona, from October 1st, 2025.

### Previous positions

2026, 2024 & 2018: Visiting scholar, Dept. of Economics, University of Queensland, Brisbane (AUS). 2013-2014: Marie-Curie Experienced Researcher, Toulouse School of Economics. 2008: Associate Researcher, The Earth Institute, Columbia University, New York. 2002-2011: Assistant Professor (Ricercatore) in Economics, University of Verona. 2002: Visiting Fellow, UMR Economie Publique, INA-PG, Paris. 2001-2002: Professore a Contratto, University of Verona. 2000-2001: Professore a Contratto (Esercitatore), Università Cà Foscari, Venice. 2000: Visiting Professor, Royal Agricultural University (KVL), Copenhagen. 1999-2001: Research Associate (Assegno di Ricerca), University of Verona. 1997-1999: Post-doc, University of Verona.

### Education

Ph.D., Agricultural & Resource Economics, University of Maryland, College Park (USA), 2006. M.Sc., Agricultural & Resource Economics, University of Maryland, College Park, 1999. Doctorate, Agricultural Economics, University of Trento (Italy), 1996. Summer Schools, Mathematics for Economics (1993) and Micro & Macroeconomics (1990), London School of Economics. Laurea (BA), Agricultural Sciences, University of Bologna, 1988, summa cum laude.

### Research interests & ongoing projects

*Production Economics; Industrial Organization; Information & Reputation; Quality & International Trade.*

Dr. Zago obtained a PhD in Agricultural & Resource Economics from the University of Maryland (with a dissertation on productivity, quality and contracts; supervisor R.G. Chambers). He has spent most of his career at the University of Verona, with visiting periods at the Royal Agricultural University of Copenhagen, INA-PG/INRA Paris, the Earth Institute at Columbia University, the University of Cambridge, the Toulouse School of Economics, and the University of Queensland (Brisbane). His research covers three main strands:

**(A) Efficiency and productivity analysis**, with methodological and applied contributions across several sectors (items [4][9][12][13][15][16][19]). Current work with A. Peyrache (Univ. of Queensland), J. Mansson (BTH, Sweden) and M. Silva (Porto) addresses the efficiency of the Italian (and, comparatively, Swedish and Portuguese) justice system – case-load congestion, meta-frontier comparisons, and an equilibrium model of the demand and supply of justice (items [VIII]-[XI], [XIII], [XXIV]-[XXV]); with C.A.K. Lovell and A. Lozano-Vivas he is developing credit-quality-adjusted productivity measures for banking (item [XIII]).

**(B) Industrial organization of food markets** – quality, information, reputation and market organization (items [1][2][5][6][7][8][17][18][20]) – developed largely during two stays at the Toulouse School of Economics (2013-14, 2015) with P. Bontems, Z. Bouamra-Mechemache, P. Fleckinger and W. Mimra. Ongoing projects study Producers' Organizations in the EU fruit & vegetable sector (items [IV]-[V]), optimal quality-pricing and organizational choice in cooperatives (items [II],[VI]), and the design of collective-reputation/PDO systems (item [III]). Dr. Zago has also been involved in the H2020 Agricompet project on governance and management practices in agricultural cooperatives (items [XVII],[XX]-[XXII]).

**(C) International trade with heterogeneous firms** (à la Melitz): *trade* by quality-differentiated firms, applied mainly to the wine sector, with D. Lubian, P. Bontems and U. Nizza (items [I],[VII],[X],[XIV]-[XVI],[XVIII]); this line of research has recently produced a new journal article (item [23]) on the role of informal, cultural channels – captured via online search data – in explaining international trade in sparkling wines; a *FDI*–related strand with L. Calzaretta, L. Magazzini and C. Piccardo studies firm- and location-level determinants of inward FDI in Italy (item [XV]).

## 2 – Selected scientific publications

### Articles in refereed journals

**[23]** U. Nizza, D. Lubian & A. Zago, "The Spritz effect: impact of informal, cultural channels on sparkling wine trade", *Applied Economics*, published online 15 June 2026. DOI: 10.1080/00036846.2026.2686346.

**[22]** C. Vaquero, L. Salvatici, A. Zago, "Synergies among ownership forms and cooperating territories: The case of wine", *Food Policy*, vailable online 14 August 2025. DOI: 10.1016/j.foodpol.2025.102938.

**[21]** A. Peyrache, A. Zago, "The inefficiency of courts of justice: industry structure, capacity and misallocation", *Journal of Productivity Analysis*, 62(2), 2024. https://hdl.handle.net/11562/1144994

**[20]** J. Yu, Z. Bouamra-Mechemache & A. Zago, "What's in a name? Information, Heterogeneity, and Quality in a Theory of Nested Names", *American Journal of Agricultural Economics*, (2018), 100(1): 286-310.

**[19]** Peyrache A. & A. Zago, "Large Courts, Small Justice! The inefficiency and the optimal structure of the Italian Justice Sector", *Omega* (2016), 64: 42-56.

**[18]** Z. Bouamra-Mechemache & A. Zago, "Introduction to the Special Issue on Collective action in agriculture", *European Review of Agricultural Economics* (2015), 42(5): 707-711.

**[17]** A. Zago, "Collective reputation in agricultural markets", invited paper, *Economie Rurale* (2015), 345: 29-51.

**[16]** Mastromarco C. & Zago A., "On modeling the determinants of TFP growth", *Structural Change and Economic Dynamics* (2012), 23(4): 373-382.

**[15]** Aiello F., Mastromarco C. & Zago A., "Be Productive or Face Decline", *Empirical Economics* (2011), 41(3): 787-815.

**[14]** Cipriani G.P. & Zago A., "Productivity or Discrimination? Beauty and the Exams", *Oxford Bulletin of Economics & Statistics* (2011), 73(3): 428-447.

**[13]** Zago A. & Dongili P., "Credit quality and technical efficiency in banking", *Empirical Economics* (2011), 40(2): 537-558.

**[12]** Zago A., "A Nonparametric Analysis of Production Models with Multidimensional Quality", *American Journal of Agricultural Economics*, 2009, 91(3): 751-764.

**[11]** Cipriani G.P., Lubian D. & Zago A., "Natural Born Economists?", *Journal of Economic Psychology*, 2009, 30: 455-468.

**[10]** Cipriani G.P., Lubian D. & Zago A., "Money Illusion: Are Economists Different?", *Economics Bulletin*, 2008, 1(3): 1-9.

**[9]** Barbetta P., Turati G. & A. Zago, "Behavioral differences between public and private Not-for-Profit Hospitals", *Health Economics*, 2007, 16(1): 75-96.

**[8]** Zago A. & D. Pick, "Labeling policies in food markets", *Journal of Agricultural and Resource Economics*, 2004, 29(1): 150-165.

**[7]** Marette S. & A. Zago, "Advertising, collective action and labeling in the European wine markets", *Journal of Food Distribution Research*, 2003, 34(3): 117-126.

**[6]** Karantininis K. & A. Zago, "Endogenous Membership in Mixed Duopsonies", *American Journal of Agricultural Economics*, 2001, 83(5): 1266-1272.

**[5]** Zago A., "Quality and Self-Regulation in Agricultural Markets", *European Review of Agricultural Economics*, 1999, 26(2): 199-218.

### Book (editor)

**[4A]** Bos J., M. Silva, A. Zago (Eds.), *The Efficiency of Courts of Justice. A Comparative Analysis Based on Court Data*, Cambridge University Press, *forthcoming*.

**[4]** Cella G. & Zago A. (Eds.), *Competitività ed efficienza dell'industria italiana*, Il Mulino, Bologna, 2008. ISBN 978-88-15-12121-9.

### Working papers & book chapters

**[3]** Peyrache A. & A. Zago, "The (in)efficiency of Justice", WP No. WP04/2020, CEPA, Univ. of Queensland. https://economics.uq.edu.au/files/17682/WP042020.pdf

**[2]** Kirchhoff S. & Zago A., "A Simple Model of Voluntary vs. Mandatory Labeling of GMOs", wp no. 7-2001, INEA.

**[1]** A. Zago & F. Perali, "Hedonic prices of grapes characteristics: The case of Bardolino wine", *Cahier Scientifique de l'Institut Europeen de Conjoncture Viti-Vinicole*, n. 2, 1998, Strasbourg.

**Selected presentations at major conferences**

American Association Agricultural Economics: 1999-2002. American Economic Association: 2001-2026. American Efficiency and Productivity Workshop: 2002, 2010, 2012, 2018. American Association Wine Economists: 2015-2019, 2022. European Association Agricultural Economics: 2017. European Association of Wine Economists: 2022-2024, 2026. European Economic Association: 1999, 2005, 2006, 2023. European Association Research Industrial Economics: 2000. European Regional Science Association: 2020-2022. European Trade Study Group: 2024-2025. European Workshop Efficiency and Productivity: 2001-2013 (biennially), 2017, 2019, 2022, 2026. Società Italiana di Economia (SIE): 2006, 2014, 2015, 2020, 2024, 2025.

## 3 – Other scientific activities

**Presentations & work in progress**

**[XXXIII]** Peyrache A. & A. Zago, "The Justice Production Technology" (EWEPA 2026, TUM Munich, June 2026; in progress).

**[XXXII]** A. Zago, M. Filippi, C. Iliopoulos, I. Martìnez-Lòpez, G. ÖzertanI, "Market Orientation and Performances in Agricultural Cooperatives: An European Study." (EuAWE, Trieste, June 2026; in progress).

**[XXXI]** I. Martinez, A. Zago, E. Grifell-Tatjé, "On cooperatives' performances: A comparative analysis of EU cooperatives" (EuAWE, Trieste, June 2026; in progress).

**[XXX]** I. Martinez, A. Zago, M. Barcala, "Comparing performances across ownership forms: Cooperatives vs. IOFs in the EU wine sector" (EuAWE, Trieste, June 2026; in progress).

**[XXIX]** G. De Nicolò, I. Martinez, A. Zago, "Wine cooperatives and Returns on Assets" (ASSA Meeting, Philadelphia (US), January2026; EuAWE, Trieste, June 2026; in progress).

**[XXVIII]** L. Calzaretta, L. Magazzini, A. Zago, "FDI and local determinants. The case of Italy" (European Trade Study Group, Milano, September 2025; 66 RSA–SIE, Napoli, October, 2025; in progress).

**[XXVII]** A. Zago, P. Bontems, D. Lubian, "TIncentives for Quality, Collective Reputation and Trade. The Case of Wine" (European Trade Study Group, Athens, September 2024; 65 RSA–SIE, Urbino, October, 2024;in progress).

**[XXVI]** E. Grifell-Tatjé, C. Howell, A. Zago, "Core product, product differentiation and economies of scope. The revenue side of the wine" (EuAWE Conference, Lecce, June 2024, in progress).

**[XXV]** U. Nizza, A. Zago, "Someone will be left out in the cold: Prosecutors' turnover and statute-barred crimes" (EALE Conf., Berlin, 2023, in progress).

**[XXIV]** L. Badin, C. Mastromarco, A. Zago, "The Role of Environmental Variables in Explaining Courts' Efficiency" (COST Action Workshop, Istanbul, 2023, in progress).

**[XXIII]** M. Malpede, P. Pertile, M. Veronesi, A. Zago, "Cleaning the Air? The Causal Effects of Traffic Restrictions" (SIET Conf., Trieste, 2023, in progress).

**[XXII]** U. Nizza, G. Gastaldello, G. Schamel, A. Zago, "Uncorked: Detecting cooperators' sentiment in challenging times" (ICA Conf., Leuven, 2023).

**[XXI]** A. Zago, G. Gastaldello, G. Schamel, U. Nizza, "Are cooperatives doomed to produce (only) low quality wine? Not quite…" (EAWE, Chania, 2023).

**[XX]** G. Gastaldello, I. Schaufele Elbers, A. Zago, U. Nizza, G. Schamel, "Towards a sustainable wine industry" (EAWE, Chania, 2023).

**[XIX]** F. Rossi, A. Zago, "Terroir, terroir, are thou in Bordeaux?" (EAWE, Chania, 2023).

**[XVIII]** D. Lubian, U. Nizza, A. Zago, "International Trade in Sparkling Wines. Is Prosecco Different?" (EAWE, Chania, 2023).

**[XVII]** G. Gastaldello, G. Schamel, U. Nizza, A. Zago, "The state-of-the-art of wine GIs" (AAWE, Tbilisi, 2022).

**[XVI]** P. Bontems, D. Lubian, A. Zago, "Quality, Collective Reputation and International Trade in Wines" (EAWE 2022; seminars at Bordeaux, Paris, Saragoza; EEA Barcelona 2023; Vienna 2024).

**[XV]** L. Magazzini, C. Piccardo & A. Zago, "Is Retaining the same as Attracting Foreign Capitals? Not quite… The case of Italy" (ERSA Congress, Pecs, 2022).

**[XIV]** D. Lubian, U. Nizza & A. Zago, "Google Trends & International Trade in Wine. Prosecco & the Spritz phenomena" (EAWE, Vila Real, 2022). *Published as item [23] below.*

**[XIII]** C.A.K. Lovell, A. Lozano-Vivas & A. Zago, "Credit Quality & Productivity Accounting in Banking" (work in progress).

**[XII]** C. Piccardo & A. Zago, "Firm and Local Determinants of Inward FDI. The case of Italy" (ERSA Congress, Bozen, 2020).

**[XI]** Peyrache A. & A. Zago, "The (in)efficiency of Justice. An equilibrium analysis of supply policies" (WP CEPA, Univ. of Queensland; https://economics.uq.edu.au/files/17682/WP042020.pdf; submitted, major revisions).

**[X]** P. Bontems, D. Lubian & A. Zago, "Intensive and Extensive Margins in Quality Wine Trade. The Case of Verona Wines" (AAWE, Vienna, 2019).

**[IX]** J. Mansson, A. Peyrache & A. Zago, "Who got it right? Comparing courts' efficiency across countries: Italy vs. Sweden" (EWEPA 2019, London).

**[VIII]** Peyrache A. & A. Zago, "Industry Structure, Congestion, and Capacity in the Italian Justice Sector" (EWEPA 2017, London; NAPW 2018, Miami).

**[VII]** P. Bontems & A. Zago, "Wine promotion with heterogeneous firms" (EuAWE & AAWE 2017; ETSG 2017, Florence).

**[VI]** P. Bontems & A. Zago, "The market organization in the wine industry" (AAWE Workshop, Bolzano 2017; Best Conference Presentation Prize, Cornell 2018).

**[V]** Z. Bouamra-Mechemache, T. Garcia-Azcarate & A. Zago, "POs in Southern European F&V sector" (EAAE Congress, Parma, 2017).

**[IV]** Z. Bouamra-Mechemache & A. Zago, "Formation of and participation into Producer Organizations in the fruit and vegetables sector in the EU" (TSE 2014; EAAE Seminar 2016; EAAE Congress 2017).

**[III]** P. Fleckinger, W. Mimra & A. Zago, "The incentive properties of collective reputation" (AAWE Bordeaux 2016, Best Presentation Prize; EEA Lisbon 2017). https://www.econstor.eu/bitstream/10419/168283/1/VfS-2017-pid-3573.pdf

**[II]** P. Bontems & A. Zago, "Quality in cooperative firms" (work in progress).

**[I]** D. Lubian & A. Zago, "Price or Quality Competition? Old World, New World and Rising Stars in Wine Export" (Oenometrics, Lyon, 2014).

### Other research collaborations

Beyond the projects above, Dr. Zago has coordinated or participated in research collaborations with, among others: Center for Efficiency and Productivity Analysis (U. Queensland) and Linnaeus University (efficiency of Italian/Swedish courts, since 2018); K. Lovell and A. Lozano-Vivas (credit quality & productivity in banking, since 2018); the COST Action 20131 'Efficient Justice for All' network, acting as Vice-Chair (since 2021); the AGRICOMPET consortium – Univ. of Oviedo, La Rioja, INRAE, Bogazici Univ., Free Univ. of Bozen (since 2021); Federcasse and Maastricht University (efficiency of Italian credit unions, 2016); IIID Canada and Rhine-Waal UAS (impact of certification programs, 2016); Columbia University SIPA (labeling of health-related goods, 2008); INRA Paris (advertising and labeling in wine markets, 2002-03); University of Bonn (GMO labeling, 2001); KVL Denmark (cooperatives' optimal size, 2000-01); and USDA-ERS (PGI/PDO welfare analysis, 1999-2001).

### Grants and fellowships

*Funded*

**2023 –** ECACEA – Erasmus Mundus Design Measures (IEBA MSc program), 55,000€, 2023-2025.

**2022 –** Fondazione Studi Universitari Vicenza / Vicenza Univr Hub, matching grant 65,000€, 2022-2027.

**2021 –** Horizon2020 PRIMA – Agricompet, coord. Univ. of Oviedo; Univr budget 242,000€, Sep. 2021-Aug. 2025.

**2021 –** COST Action – EfficientJustice, coord. Univ. of Maastricht; 500,000€ networking budget, Nov. 2021-Oct. 2025.

**2018 –** Cajamar (Spain), 6,000€, "The Industrial Organization of the F&V Industry".

**2013 –** Marie Curie (FP7-PEOPLE-2012-IEF), PI, Toulouse School of Economics, 15 months.

**2011 –** Cooperint (Univ. of Verona), research stay at Faculty of Economics, Univ. of Cambridge.

### Organization of conferences & workshops

**2025 –** Principal Organizer, Session on "Asymmetric Information and Organizational Forms in Wine Markets", ASSA Meeting, Philadelphia, January 2026.

**2025 –** Principal Co-Organizer, Workshop on "Italy in the Global Economy: Academia–Policy Dialogue on FDI, Trade, and Value Chains", Vicenza.

**2025 –** Principal Organizer, COST Action 20131 "DOLOMITES Workshop", July 2025, Canazei.

**2024 –** Principal Organizer, COST Action 20131 "DOLOMITES Workshop", July 2024, Canazei.

**2023 –** Principal Organizer, COST Action 20131 Workshop, May 2023, Verona (keynote: P. Bogetoft).

**2023 –** Organizer, Workshop on European protected wine designations, , March 2023, Saragoza.

**2017 –** Organizer, Workshop "Banking on industry", Maastricht University.

**2014 –** Principal Organizer, Workshop on Producers' Organizations, June 2014, TSE Toulouse (keynote: Jean Tirole).

**2011 –** Principal Organizer, XII EWEPA2011, June 2011, Univ. of Verona – 200+ papers, 300+ participants, 43 countries, budget 120,000€.

**2004-2008 –** Principal/co-Organizer of conferences on banking efficiency and performance measurement (Lille 2008; Verona 2007, 2004).

**2001 –** Principal Organizer, session "Cooperatives and Membership Commitment", ASSA Meeting, Chicago.

## 4 – Evaluator & referee

**Evaluator of people & projects**

Committee member / evaluator for recruitment, promotion, and PhD-defense panels in Economics at the University of Verona (2021 promotion; 2018, 2015 recruitment; 2016, 2014 PhD defense; President, Research Fellow recruitment, 2017 & 2018), University of Perugia (2015), University Parthenope, Napoli (2008), University of Calabria (2015 grant, 2007 PhD defense), and external examiner, MSc in Economics, University of Bristol (2011). Project evaluator for MIUR-SIR (2015) and for CHAFEA/DG-Agriculture, EU Commission, Luxembourg (2016).

**Other scientific and professional activities**

*Member*, Scientific Committee, European Association of Wine Economists. Guest-Editor, special issue on "Collective action in agriculture", *European Review of Agricultural Economics*, 2015. Editor (since 2011), New Economic Papers (NEP) for the Agricultural Economics and Efficiency & Productivity Analysis lists.

*Referee*: Agribusiness; Agricultural Economics; Agricultural Systems; American Journal of Agricultural Economics; Biobased & Applied Economics; Climatic Change; Economie Rurale; Contemporary Economic Policy; Economic Notes; Empirical Economics; European Economic Review; European Journal of Finance; European Journal of Law and Economics; European Review of Agricultural Economics; Food Policy; Health Economics; Italian Economic Journal; Journal of Agricultural & Food Industrial Organization; Journal of Agricultural & Resource Economics; Journal of Economic Policy; Journal of Environmental Economics & Management; Journal of Productivity Analysis; Journal on Chain and Network Science; Mind & Society; Omega; Public Choice; Rivista di Economia Agraria; Rivista Italiana degli Economisti; Social Science; Socio-Economic Planning Science.

*Reviewer for paper selection*: AAEA Meeting (2002); SIE Annual Meeting, Matera (2012); EAAE Congress, Parma (2017). Member, Scientific Committee, XIII & XIV European Workshop on Efficiency and Productivity Analysis, Aalto University, Helsinki (2013, 2015).

*Esperto Disciplinare* - Agenzia Nazionale Valutazione Università e Ricerca (ANVUR): Initial Accreditation, June 2025. Periodic accreditation: University of Cagliari (Fall 2025); University of Pisa (Spring 2026).

# II – TEACHING & INSTITUTIONAL ACTIVITIES

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**Teaching activities**

Dr. Zago has been teaching Microeconomics and Industrial Economics at Bachelor, Master and PhD level at the University of Verona, emphasizing rigor at the PhD level and real-world applications – firm strategy, contract theory, corporate governance, heterogeneous-firm trade models à la Melitz/Antras – at Bachelor and Master level. Teaching is complemented by a Competitive Strategy Game (based on software developed at Haas Business School, Berkeley), structured internships with local firms and institutions, guest talks by managers and business leaders, and applied case-study assignments. In the Department's first Quality-in-Teaching evaluation (2023), he won the Prize for Best Teacher in the MSc in International Economics & Business; the same course assignments have been confirmed and repeated for A.Y. 2025-2026.

Outside Verona: short PhD course on the Theory of the Firm, Università del Salento, Lecce (A.Y. 2005-06 & 2006-07, 8h); 'Professore a contratto' for Microeconomics, Università Cà Foscari Venezia (A.Y. 1999-2000 & 2000-01, 12-24h); Visiting Professor, PhD course on Contract Theory in Agricultural Policies & Producers' Organizations, KVL Copenhagen (A.Y. 2000-01, 30h).

*Supervision:* 140+ Bachelor's/Master's theses over the last five years; PhD dissertations of Z. Khan (2012-2015) and A.D. Moges (2020-2024); post-doctoral researchers V. Licio (2018), C. Piccardo (2019), U. Nizza (2021-2024) and L. Calzaretta (2025-2027).

**President, MSc (Laurea Magistrale) International Economics & Business**

October 2018 – October 2021. Actively worked to expand the course offering and signing of Erasmus/Double-Degree mobility agreements (with the University of Bordeaux, from 2021-22, and the University of Bamberg, from 2022-23); to strengthen empirical training by introducing Econometrics and Economic Statistics, and to innovate teaching methods through a competitive UniVr grant ('Un Salto nella Qualità', 30,000€), with funding for peer-observation and service-learning initiatives.

**Other institutional activities at the University of Verona**

2025: Member, Committee for selection of incoming/outgoing visiting professors (PIA). 2022-23: Member, Committee for the establishment of a Quality of Teaching Award, Dept. of Economics. 2021: Committee member, promotion of Assistant Professor (RTD-B) in Economics. 2018: Committee member, recruitment of Assistant Professor (RTD-A) in Economics. 2017 & 2018: President, recruitment committee, and Supervisor of a Research Fellow, Vicenza. 2016: Committee member, PhD defense in Economics & Finance. 2015: Committee member, recruitment of Associate Professor in Economics. 2010-2011: 'Rappresentante dei Ricercatori', Consiglio di Amministrazione, and 'Rappresentante del CdA', Commissione per il Diritto allo Studio. 2007-2010: 'Rappresentante dei Ricercatori', Senato Accademico Allargato; Member, Commissione Permanente per la Didattica di Ateneo. 2007-2011: Member, Giunta di Dipartimento, Dip. di Scienze Economiche. 2007-2013: Responsible for the Department Seminars. 2003-2009: 'Rappresentante dei Ricercatori', Consiglio di Facoltà, Facoltà di Economia.

## III – OUTREACH ACTIVITIES (TERZA MISSIONE)

Dr. Zago is an applied economist who regularly interacts with industry and policy-makers, both to make economic analysis relevant and to draw research ideas from real-world problems. Past and ongoing outreach projects include: (1) study on the demand for local public transportation (Provincia di Verona, PI); (2) study on participation into Producer Organizations, with AREFLH and the Ministries of Agriculture of France, Italy and Spain; (3) study on the determinants of FDI at the micro-level, with Confindustria Vicenza; (4) study on the role of quality in wine-sector exports, with ISMEA, Avepa and the Italian Ministry of Agriculture; (5) survey of European wine cooperatives on performance, governance and managerial practices (Agricompet grant); (6) study of the firms with foreign control, Confindustria Verona; (7) study on the performance of courts of justice, with the Ufficio Statistico of the Consiglio Superiore della Magistratura (COST Action 20131).

**Invited policy- and industry-oriented talks (selected)**

2025 – "L'efficienza dei tribunali e la valutazione della performance dei magistrati", Consiglio Superiore della Magistratura, Roma. 2024 – "Competitiveness of EU wine in time of crisis", Harvest Day Cogeca, Bruxelles. 2018 – "Marchi, denominazioni e reputazione", Unione Italiana Vini, Verona; "L'internazionalizzazione delle imprese nel Veneto" (with V. Licio), Italian-German Chamber of Commerce, Vicenza; "Participating into Producer Organisations in the Southern European F&V sector", DG-Agriculture, EU Commission, Bruxelles; "Explaining POs' success and impact" (with Bouamra-Mechemache, Garcia-Azcarate), AREFLH, Bruxelles. 2014 – "Chi decide cosa mangiamo? Amarone, Monte Veronese e altre amenità", Notte dei Ricercatori, Verona.

**Organized events with local firms (for MSc-IEB students)**

Since 2016, Dr. Zago has organized yearly events at the Polo Didattico e Scientifico, Vicenza, bringing local firms' representatives to Bachelor and MSc-IEB students: "Nuovi (Dis)Equilibri Internazionali. Sfide ed Opportunità" (2025); "Nuovi Scenari di Geopolitica" (2023); "Energia e Geopolitica" (2022); "Sostenibilità e Internazionalizzazione" (2021); "Le Catene Globali del Valore" (2018); "Capitali Coraggiosi?" (2017); "Produttività, organizzazione e investimenti esteri delle imprese" (2016).

**Firms invited to present their business model / internationalization strategy (2015-2025)**

Cantina di Soave, SiTrade Italia SpA, Armes srl, Assali Stefen, Pasqua Vini, Cantina Terlano, De Roma, Bending Spoons, Unox, Salvagnini Group, UFI Filters, ALDI, Cerealdocks, Ilio, Ferretto Group, Alisea, Borsa Italiana, BTS Consulting, Masi, Illy, Teraplast, Eurospin, Ferplast, Slowear, Clerprem, Fiorentini, Giasco, SACE, Dainese, Despar, Mutti, Cromaplast, Favorita, Gruppo Italiano Vini, FarExport, Decathlon, Fercam, ICI Caldaie, Fonderie Zanardi, Hero, LIDL, Allegrini, Unicredit Italia.

**Policy- and industry-oriented articles (selected)**

**(15)** "Valutare l'efficienza dei servizi pubblici: il caso della sanità", in P. Pertile e V. Rebba (a cura di), *Efficienza e sostenibilità dell'intervento pubblico. Scritti in onore di Nicola Sartor*, Il Mulino, 2022.

**(14)** A. Zago, "Presente, tendenze ed evoluzione dell'industria in Italia. Il caso di Verona", in M.L. Ferrari (a cura di), *Un territorio in crescita*, Tipografia Milani, 2019.

**(13)** Dongili P. & Zago A., "Financial crisis, business model and the technical efficiency of Italian BCC", *QRCC*, February 2014.

**(9)-(12)** Contributions on infrastructure, banking and industry productivity, in Cella G. & Zago A. (Eds.), *Competitività ed efficienza dell'industria italiana*, Il Mulino, Bologna, 2008.

**(6)-(8)** Contributions on ownership structure and efficiency in health and welfare services, in Barbetta G.P. & Turati G. (Eds.), *Organizzazione industriale dei sistemi di welfare*, Vita e Pensiero, Milano, 2005.

**(3)-(5)** Contributions on local agri-food supply chains and social cooperatives, Veneto Agricoltura / Tipolitografia Don Calabria, 2003.

**(2)** Pick D. & Zago A., "The Public Provision of Information: A Welfare Analysis of European PGI and PDO", in *Global Food Trade and Consumer Demand for Quality*, Kluwer Academic/Plenum, 2002: 229-243.

**(1)** Perali F. & Zago A., "Local markets and quality revelation: The case of Verona's wines", in Savio G. (Ed.), Cedam, Padova, 2000: 119-144.

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Il sottoscritto, consapevole delle sanzioni penali nel caso di dichiarazioni non veritiere, di formazione o uso di atti falsi, richiamate dall'art. 76 del D.P.R. 445 del 28/12/2000 e successive modificazioni, dichiara che le informazioni contenute nel presente documento corrispondono a verità e che le dichiarazioni ivi rese sono rilasciate ai sensi degli articoli 46 e 47 del DPR 445/2000.

Verona, November 2, 2026

*Firma / Signature*